

# LES Britain & Ireland COUNTDOWN TO CONFERENCE - LESI 2026 Primers

## Session 3: Making the Most of Your Conference

### SPEAKER BIOS

#### Giacomo Garbagnati - Studio Legale Garbagnati (LES Italy)



Giacomo Garbagnati is a lawyer, Head of the IP & Start-up Department at SG.LEGAL in Milan, where he assists companies, research institutes, deep-tech start-ups and venture capital funds in national and international technology transfer transactions. His professional activity includes IP litigation, negotiation of complex agreements, protection of distinctive signs and strategic transactions related to the exploitation of emerging technologies.

He is Co-Chair of the Technology Transfer Committee of LESI, as well as Vice-Chair of the Young Member Congress (LESI) and Executive Committee member of LES Italia, with responsibility for the YMC. At the same time, he is a partner and board member of the Bolzano Slush'd startup event and member of TEF Rocket evaluation board.

In these roles, he contributes to the international development of best practices in licensing, innovation and intellectual property rights management, organising training activities and representing the association in cross-sector round tables.

#### Anna Toh - Amica Law (LES Singapore)

Anna specialises in IP protection and commercialisation. Practising in the boutique IP and technology law firm Amica Law in Singapore, she counsels clients on IP strategy, manages global trade mark portfolios, and handles complex IP transactions. Anna has secured contested trade marks for K-pop bands and sports teams and negotiated licensing deals for pharma, foodtech, and software companies.



Anna is recognised by the Legal500 as a Next Generation Partner. She is also named as a Global Leader by the World Trademark Review and ranked in Intellectual Asset Management's IAM1000. In her role as Asia-Pacific Vice-chair of YMC in LES International, she supports young IP practitioners in their professional development and engagement with evolving topics in IP.

## Jayde Wood - Gowling WLG (LES USA-Canada)



Recognized by Lexpert and Best Lawyers as one of Canada's leading intellectual property lawyers, Jayde Wood is a partner in Gowling WLG's Vancouver office. She advises companies from startups to multinationals across the IP lifecycle, with a practice spanning prosecution, portfolio strategy, and commercialization.

Jayde brings a business-first perspective to complex transactions and high-stakes matters. She leads IP due diligence and negotiates key provisions in complex life sciences, technology, and consumer deals. Known for precise, forward-looking drafting, she structures IP provisions across collaboration, licensing, co-development, research, and services agreements. She also contributes to the Continuing Legal Education Society of BC Due Diligence Deskbook on IP issues. Jayde serves as the Vice Chair of the Life Sciences Committee of the Licensing Executives Society International.

## Nicolas Le Pays du Teilleul - Le Pays du Teilleul Avocats (LES France)

A graduate of CEIPI and holder of an LL.M. (Queen Mary, University of London), Nicolas Le Pays du Teilleul is a member of the Paris Bar.

Having undergone specialized intellectual property training in both France and the United States within an investment fund (France Brevets), Nicolas honed his legal skills through a range of top-tier law firms (McKool Smith, Gide Loyrette Nouel, Armengaud-Guerlain) and was the co-founder of a structure entirely dedicated to legal due diligences.



He represents his clients before the French civil and commercial courts, as well as the French and European union intellectual property offices.