

2024 ANNUAL CONFERENCE

THE JOURNEY TO COMMERCIALISATION



PROGRAMME

(as of 29 May 2024)

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08.30 - 09.00	REGISTRATION WITH TEA/COFFEE	
09.00 - 09.05	LES BRITAIN & IRELAND PRESIDENT'S WELCOME	
09.05 – 09.15	LES INTERNATIONAL PRESIDENT'S WELCOME	
09.15 - 10.15	SESSION: SEP – The Journey for Startups and the Commercial Realities of the Aggregator World 1. Standards setting and the creation of SEP patent pools 2. Who are the players? Standards committees, large corporates/multinationals, aggregator companies, users of the tech (emphasis on SEPs), tech sectors affected. 3. Current legal requirements in UK/Europe - notice and settlement practices, FRAND offers/ deals 4. Practical advice for SMEs	
	Speakers: Giustino de Sanctis, CEO and Founder at Aliante Adrian Howes, Head of IP and Standards at Nokia (IP Policy Group) Robert Pocknell, Director at N&M Consultancy Limited Uta Schneider, Vice President Government Affairs at Avanci Moderator: Karl Barnfather, Patent Attorney & IP Strategist at Withers & Rogers LLP	
10.15 – 10.45	TEA/COFFEE BREAK	
10.45 - 11.45	SESSION: Licensing Issues that Surround University Spin-Outs - discussing key issues from the USIT guide and perspectives from across the ecosystem on how we can seek success in the UK Drawing from experience in the legal sector, investment world, Tech Transfer and those involved in the commercial process of "spinning out" technology from Universities, this panel will discuss the impact of the original USIT Guide and how this has changed practices. The panellists will also evaluate what else might be done to continue to develop and improve the translation of research from Universities into realised commercial businesses and opportunities. Speakers: Uzma Choudry, TechBio, Biotech and Frontier Tech Venture Capitalist Philip Masterson, Associate Director (Business Development & Transactions) at Cancer Research UK (CRUK) Adrian Toutoungi, Life Science and DeepTech Partner at Taylor Wessing Moderator: Dave Holt, Partner and IP Solicitor at Potter Clarkson	
11.45 – 12.45	SESSION: Exploring Strategic Alliances – A Cancer Research Horizons and OligoTune Case Study Speakers: Beatrice Lana, Strategic Alliance Executive at Cancer Research Horizons Loïc Roux, Founder of OligoTune Moderator: Samantha Williams, Licensing Manager at Trinity Innovation and Enterprise	
12.45 – 13.30	LUNCH	
13.30 – 14.00	KEYNOTE: Practical Guide to IP Strategy This presentation will discuss IP strategy and how to align it with business. Why great strategies may win on paper but fail in practice? Why making a great IP strategy is so hard and what to do about it? Speaker: Sonja London, LES International President / General Counsel at TactoTek	



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LONDON Pinsent Masons

17.30 - 17.35 18.00	Enrico Orlandi, Co-Founder of Eyes on the Future Chris Rockenbach, Managing Director International and Commercial at GOSH Erica Whittaker, VP and Head of UCB Ventures Moderator: Gina Bicknell, Partner at Pinsent Masons CLOSING ADDRESS DINNER AT PICCOLINO (OPTIONAL)
16.45 – 17.30	SESSION: Challenges In Funding/Commercialising Research for Rare Diseases This session brings together experts from the public, private and charity sectors to discuss challenges facing drug development for rare diseases. We will explore why these challenges exist and ways to navigate around the most common hurdles. Speakers: Dr. Harriet Holme, Founder of PCD Research
	Speakers: Amy Gibson, Vice President of Legal at BenevolentAl Matt Hervey, Head of Al Law & Partner at Gowling Moderator: Harry Strange, Senior Associate at Withers & Rogers
16.00 – 16.45	SESSION: Ubiquitous AI – The use of IP for maximum advantage AI is changing the game for every sector and raising new questions and possibilities for IP protection and licensing. In this panel, you'll hear from experts with legal, academic, and industrial experience, who'll talk about issues like data licensing, model protection, and AI regulations. Join us to learn their views on how AI and IP will shape the future, where they'll imagine what new business models might arise if 'everything is obvious' because of AI.
	4. A client's perspective of High Court patent litigation.Speaker: Gordon Donald, Former Managing Director at Geofabrics Ltd Moderator: James Love, Partner at Womble Bond Dickinson
	technology, including: 1. A journey through IP protection, commercialisation and enforcement; 2. The value of patents to an SME; 3. How a small Yorkshire company took on a multinational;
15.30 – 16.00	KEYNOTE: Trouble on the Tracks - from origin to enforcement – a real journey of IP commercialisation James Love will interview Gordon Donald on the successful protection and enforcement of patented
15.00 – 15.30	TEA/COFFEE BREAK
	Speakers: Jeremy Holmes, Independent IP Consultant and Strategist Sonja London, LES International President / General Counsel at TactoTek Suzanne Oliver, IP Strategy Director at Scintilla Moderator: Fiona Nicolson, Consultant at Burness Paull
14.00 – 15.00	PLENARY PANEL: Navigating the IP Maze - IP Strategies for Growing Businesses IP is a crucial asset for many growing businesses across the globe in a wide range of industries (including electronics and life sciences) and yet formulating an IP strategy can be very challenging -and is often not top of management's list of priorities. Taking practical, cost-effective advice in this area can make a huge difference and our panellists have a wide range of experience across many industries which they will share with us. Our panellists will also provide some thoughts as how best to ensure that a company's IP contributes to its success.

