



LES Britain & Ireland

Dedicated To Enhancing Globally The Value Of Intellectual Property

Enjoy the Benefits of Corporate Membership

The Licensing Executives Society Britain & Ireland (**LES B&I**) is one of 33 member societies of the worldwide umbrella organisation LES International (**LESI**). Since its foundation more than fifty years ago, LESI has emerged as the leading expert global forum dedicated to the commercialisation of intellectual property rights whether from licensing, technology transfers or other forms of exploitation. LESI's reach is broad and its membership comprises of companies and individuals from the professional, the academic, the private and the public sectors – indeed, any who are interested in learning more about the strategic goals and challenges of innovative businesses. Many of the members work in house and thus have up to date direct experience about how best to gain value from intellectual property. For example, most, if not all of the top USA pharmaceutical companies are members of LESI. Through its association with LESI, LES B&I offers its members on a local, regional and international basis through periodic publications such as *Les Nouvelles* as well as conferences and a series of both remote and networking meetings run across the year, a comprehensive and relevant education programme for enhancing the understanding of how to achieve value from intellectual property. LES B&I also has an active young members group as well as access to annual global reports about royalties and other aspects of licensing,

LES B&I provides a unique environment for meeting and sharing experiences with licensing professionals from a wide range of backgrounds, from legal advisers to hands-on technologists.

Select from 3 corporate membership packages, offering a variety of benefits and savings over the individual membership rate¹:

	£390 p.a. 2	£950 p.a. Up to 7	£1300 p.a. Up to 10
Number of nominated members			
<i>Available to nominated members:</i>			
Edit own entry * in LESI online global member directory	✓	✓	✓
Access to searchable LESI online global membership directory	✓	✓	✓
Quarterly LESI journal (<i>Les Nouvelles</i>)	✓	✓	✓
Searchable online archives of newsletter and journal	✓	✓	✓
Member's discount on LES events, locally and globally	✓	✓	✓
Attend annual international conference at member rates (saving \$200)	✓	✓	✓
Access to LES licensing courses and CPD, in B&I and globally	✓	✓	✓
Access to specialist LES licensing publications	✓	✓	✓
Mentoring and structured support from other members	✓	✓	✓

¹ Individual member rate for 2023: £250/€250 (£210/€210 for early payment on renewal)

* You may opt out of the listing if you wish.

Available to each subscribing organisation:

Free insert(s) in annual conference delegate bag	x	1	2
One evening meeting free of charge per annum for each nominated member	x	✓	✓
Company logo on all marketing and programme for the annual conference at an additional cost of £250/€250 (£100/€100 saving)			

www.les-bi.org