

# LES BRITAIN & IRELAND 2022 ANNUAL CONFERENCE LONDON

## PRELIMINARY PROGRAMME

08.30 – 09.00	Registration with Tea/Coffee
09.00 – 09.15	<b>LES Britain &amp; Ireland President's Welcome</b> <i>Patrick Cantrill, General Counsel, Getech Group Plc</i>
09.15 – 09.45	<b>KEYNOTE: Challenges in global licensing – a judge's perspective</b> <i>Sir Colin Birss LJ, Judge of the Court of Appeal of England and Wales and Deputy Head of Civil Justice</i>
09.45 – 10.45	<b>Panel: Perspectives on how university IP licensing contributes to the global business of IP</b> <i>Chair: Dr Samantha Williams, Licensing Manager, Office of Corporate Partnership and Knowledge Exchange, Trinity College, Dublin</i> <i>Melville Anderson, Head of IP &amp; Commercialisation, University of Glasgow</i> <i>Dr Ceri Mathews, Senior Business Development Manager, Business &amp; Innovation Office, The Institute of Cancer Research</i> <i>Dr Ciaran O'Beirne, Head of Knowledge Transfer at University College Dublin (UCD)</i>
10.45 – 11.10	Tea/Coffee Break
11.10 – 11.35	<b>Presentation: Valuation of IP, restructuring and insolvency</b> <i>Josue Ortiz Ramirez, Partner, Deloitte</i>
11.35 – 12.00	<b>Presentation: Non-fungible token - a ponzi scheme or an investment?</b> <i>Dai Davis, Solicitor, Percy Crow Davis &amp; Co</i>
12.00 – 13.00	<b>Panel: Current developments and challenges for licensing in the life sciences sector</b> <i>Chair: Hayley French, Director, HPF Bio Limited</i> <i>Gina Bicknell, Partner, Pinsent Masons</i> <i>Dave Mead Ph.D., Director, Business Development, ISOGENICA</i> <i>Anji Miller, Senior Business Manager of LifeArc, Board Member of AUTM and ASTP</i>
13.00 – 14.00	<b>LUNCH</b>
14.00 – 15.00	<b>Presentation: UPC and licensing</b> <i>Naoise Gaffney, Chair of IBEC Corporate IP Group, VP Intellectual Property GH Research Plc</i> <i>Tom Gaunt, Head of Intellectual Property, Lewis Silkin LLP</i>
15.00 – 15.30	Tea/Coffee Break
15.30 – 16.30	<b>Panel: Two new technology licensing challenges - The Metaverse and NFTs</b> <i>Chair: Patrick Cantrill, General Counsel, Getech Group Plc</i> <i>Richard Danks, IP Legal Counsel, NatWest Group</i> <i>Tom Lingard, Partner, Stevens &amp; Bolton LLP</i>
16.30 – 16.45	<b>Closing Address</b>
16.45 – 18.00	<b>Drinks Reception</b>

## **SPEAKER BIOGRAPHIES**

### **LES Britain & Ireland President's Welcome**



#### **Patrick Cantrill – General Counsel, Getech Group Plc**

For 35 years, Patrick Cantrill has practiced in intellectual property law both in the UK and overseas. He was Head of Intellectual Property at Walker Morris from 1992 until moving in 2014 to the USA/UK law firm, Womble Bond Dickinson. Recently, he has left private practice to take up the role of General Counsel for a long standing client, Getech Group Plc, a company that locates, develops and operates energy based projects.

### **KEYNOTE: Challenges in global licensing – a judge's perspective**



#### **Lord Justice Sir Colin Birss - Judge of the Court of Appeal of England and Wales and Deputy Head of Civil Justice**

Colin Birss is a judge of the Court of Appeal of England and Wales and Deputy Head of Civil Justice. He was called to the English Bar in 1990 and practiced in intellectual property law, taking silk in 2008. In 2010 Colin Birss went on the bench, first as judge of the Patents County Court (now IPEC) and then, in 2013, to the High Court. In 2019 became Judge in Charge of the Patents Court and in 2021 he was appointed to his current roles.

While in the High Court, one of the matters that came before him was the seminal case of *Unwired Planet v Huawei* [2017] EWHC 711 relating to the claim for a global licence by the owner of a number of standard essential patents. This decision was broadly upheld by the Court of Appeal and the Supreme Court.

### **PANEL: Perspectives on how university IP licensing contributes to the global business of IP**



#### **Dr Samantha Williams - Licensing Manager, Office of Corporate Partnership and Knowledge Exchange, Trinity College, Dublin (Moderator)**

Dr Samantha Williams completed a D.Phil. in Biochemistry at the University of Oxford in 1993 and then worked as a research scientist for Unilever Research in the United Kingdom. She joined the Medical Research Council's Technology Transfer Group in the UK, in 1998, and has since then pursued a career in technology transfer, with over 20 years' experience in both the UK and Ireland in the successful commercialisation of intellectual property arising in the academic sector. She is currently Licensing Manager at Trinity College Dublin, and is responsible for negotiating Trinity's intellectual property licence agreements to established companies and to new Trinity spin-out companies. She is also currently Chair of the Irish Chapter of LES Britain & Ireland and a Director of LES Britain & Ireland Ltd.



**Melville Anderson - Head of IP & Commercialisation, University of Glasgow**

Melville leads a team responsible for supporting the protection, de-risking and exploitation of intellectual property arising from university research. This is achieved via licensing to existing organisations or the creation of new ventures from spin-out companies or social enterprises. He has over 25 years of experience in the university technology transfer sector and has been involved in negotiating licensing deals with venture-backed start-ups, SME's and multi-nationals. This experience is across multiple sectors from pharmaceuticals and medical devices to engineering and photonics.



**Dr Ceri Mathews - Senior Business Development Manager, Business & Innovation Office, The Institute of Cancer Research**

Ceri holds BSc and PhD degrees in biosciences from the University of Newcastle-upon-Tyne together with an MBA awarded by Durham Business School. Ceri is an experienced technology transfer professional with over 20 years' experience of identifying, protecting and commercialising opportunities in the life sciences and medtech sectors.

Ceri joined the ICR in 2022 having previously worked for King's College London from 2012, where he led on commercialising a wide range of technologies arising mainly from their School of Biomedical Engineering and Imaging Sciences. Prior to joining King's, Ceri worked with a number of government research agencies, including Dstl and UK Health Security Agency, to commercially exploit research outputs via licensing technologies to existing companies or newly-formed spin-outs.

Ceri's team at ICR works closely with a number of Divisions to support the development and translation of new cancer diagnostics, prognostics, treatments and technologies.



**Dr Ciaran O'Beirne - Head of Knowledge Transfer at University College Dublin (UCD)**

Dr Ciaran O'Beirne is Head of Knowledge Transfer at University College Dublin (UCD). UCD is Ireland's largest university with an annual turnover of €566M, annual research income of €130M, a total student population of 37,894 and is ranked within the top 1% of higher education institutions world-wide.

Based in NovaUCD, the Centre for New Ventures and Entrepreneurs at UCD, Ciaran leads a team responsible for identifying, protecting and commercialising intellectual property (IP) arising from UCD research projects either through licensing and/or new venture creation, and in negotiating IP terms in various collaborations between UCD and industry partners.

Ciaran has over 20 years experience in technology transfer, with direct experience in numerous licence deals, company investments and in excess of 10 spin out company acquisitions based on licensed IP. He has worked as a researcher, both in academia and the pharmaceutical industry, and with many companies in the dental industry. Ciaran graduated with a PhD in Biochemistry from Trinity College Dublin and an MBA from the UCD Michael Smurfit Graduate Business School.

## PRESENTATION: Valuation of IP, restructuring and insolvency



### **Josue Ortiz Ramirez - Partner, Deloitte**

Josue is a Partner in Deloitte's IP Advisory team and runs the firm's IP Transactions practice. He joined Deloitte through the acquisition of ClearViewIP, an IP consultancy, where he was a Company Director. Prior to this Josue founded and ran Transtellum, a boutique IP advisory firm, where he advised Colter Capital over several years in the monetisation of large IP portfolios. Josue started his career at BTG plc in Philadelphia (acquired in 2019 by Boston Scientific) where he was responsible for developing and transferring into industry ground-breaking technologies, primarily in the TMT and Med Tech sectors, as well as advising on investment decisions of a joint venture fund that BTG set-up with a Canadian VC. Josue was part of the team that licensed and sold BTG's physical sciences assets when the company pivoted to become a life sciences business.

Josue's practice at Deloitte focuses on advising clients on IP-centric transactions, such as IP divestments, IP acquisitions and IP licensing, as well as providing strategic and commercial IP diligence in M&A mandates involving IP-rich companies. Across these areas, the practice is often involved in identifying IP value-drivers, setting out arguments for the price of IP and supporting the Corporate Valuations practice to value IP.

## PRESENTATION: Non-fungible token - a ponzi scheme or an investment?



### **Dai Davis - Solicitor, Percy Crow Davis & Co**

Dai Davis is a technology lawyer. He holds Masters degrees in both Physics and Computer Science. He is a Chartered Engineer and Member of the Institution of Engineering and Technology. Dai has consistently been recommended in the Legal 500 and Chambers Guides to the Legal Profession for over 25 years. Having been national head of Intellectual Property Law and later national head of Information Technology law at Eversheds, Dai is now a partner in his own solicitor's practice, Percy Crow Davis & Co.

Dai advises clients on non-contentious Intellectual Property and Information Technology matters. Dai is a non-executive director of FAST (Federation Against Software Theft) and a Liveryman of the City of London through WCIT (Worshipful Company of Information Technologists).

## PANEL: Current developments and challenges for licensing in the life sciences sector



### **Hayley French - Director, HPF Bio Limited (Moderator)**

Hayley French is the former Chief Executive Officer of Apitope which was acquired by Worg Pharmaceuticals in September 2021. Dr French brings with her over twenty five years' experience of negotiating licences and collaborations and managing alliances in the life sciences sector.

Prior to joining Apitope, Dr French spent three years at Novartis, based at the Basel headquarters, where she worked closely on all global deals and collaborations in the respiratory division. Prior to Novartis, Dr French worked in the Life Sciences Group of Bird & Bird, London, specialising in advising pharmaceutical and biotech companies. Prior to joining Bird & Bird, she was Head of Commercial Legal Affairs at the Centre for Applied Microbiology and Research (CAMR) in Salisbury, UK. Dr French started her career at University College London Ventures where she was responsible for the development, management and commercialisation of technologies in the life sciences sector. She is past president of the Licensing Executives Society Britain & Ireland, and a board member of Licensing Executives Society International (LESI).

Dr French also teaches on the LESI Intellectual Asset Management courses and is a regular speaker on IP licensing and negotiation. She has a B.Sc. in Microbiology from the University of Liverpool, as well as a PhD in Microbiology and a M.Sc. in intellectual property from the University of London and is a certified licensing professional (CLP).



### **Gina Bicknell - Partner, Pinsent Masons**

Gina is a partner in Pinsent Masons' transactional IP team, where she handles a wide range of IP, data (including digital health) and commercial issues. She has significant experience in major licensing deals, international corporate M&As, restructurings and joint ventures, as well as R&D collaborations and other life sciences commercial agreements. With a degree in biological sciences, Gina has scientific knowledge as well as legal expertise, being both UK and US qualified, and she is a registered US patent attorney. Gina began her career in university technology transfer before moving to industry (Baxter Healthcare) and then into private practice.

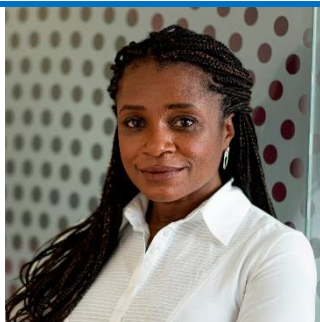


### **Dave Mead Ph.D. - Director, Business Development, ISOGENICA**

Dave Mead is a Business Development Executive with over twenty years' experience in Life Sciences successfully commercialising therapeutics in biotechnology as well as developing complex bioprocesses and products with specific expertise in Business Development, licensing and intellectual property.

He is currently head of Commercial at Isogenica, a UK-based biotech building the next generation of highly targeted cancer drugs that are safer and more effective.

Dave has led many successful business development activities with in international markets, particularly USA and Europe. Experience includes acquisition and the in and out licensing of technologies, products and services and has driven numerous global licenses and collaboration deals.



**Anji Miller - Senior Business Manager of LifeArc, Board Member of AUTM and ASTP**

Anji is a TT professional with more than 18 years' experience of working with early-stage translational research. Anji has extensive experience of IP and contract management, licensing, business development of healthcare technologies, and development of knowledge transfer policies. Her current role at LifeArc involves working with academic and charitable establishments to identify, cultivate, fund, and commercialise early-stage healthcare technologies, focusing on rare diseases and advance therapies.

A proponent for professional advancement in technology transfer, Anji leads the LifeArc-AUTM TT Training Fellowship and LifeArc TTO Fellowship programmes. Both programmes are designed to train and assist scientists to become TT professionals. An advocate of equality diversity and Inclusion, Anji cofounded Global Equality, Diversity and Equality in Technology Transfer (GEDITT), an initiative missioned to raise awareness and promote EDI in the TT sector.

Anji holds an M.Sc. in Human Molecular Genetics and Ph.D in Cancer Genetics from Imperial College, and M.Sc. and Certificate in IP Law from QMUL. She is a certified project manager, Registered Technology Transfer Professional and Certified Licensing Professional.

Anji is VP of Communities on the ASTP board, a board member of AUTM, a member of the BioIndustry Association (BIA) Cell & Gene Therapy Advisory Committee, and the AUTM Equity, Diversity & Inclusivity Committee. Anji is also the LifeArc Lead for the recently launched Innovation Hubs for Gene Therapy funded by LifeArc and the Medical Research Council and supported by Biotechnology and Biological Sciences Research Council.

**PRESENTATION: UPC and licensing**



**Naoise Gaffney - Chair of IBEC Corporate IP Group, VP Intellectual Property GH Research Plc**

Naoise Gaffney is chair of the Corporate IP Group at Ibec, Ireland's foremost business lobby. He is also head of intellectual property at GH Research, a NASDAQ listed biopharmaceutical pioneer in the use of psychedelics to treat psychological and neurological conditions. He is a regular feature in the IAM 300 list of the world's top IP strategists and is a European, UK and Irish patent attorney and a US patent agent. Before GH Research, he was head of patent development at Intellectual Ventures and prior to that spent a number of years in private practice in Japan, Australia and Ireland. Additionally, he is an adjunct professor of patent law at Trinity College Dublin.



**Tom Gaunt - Head of Intellectual Property, Lewis Silkin LLP**

Tom is a European and UK Chartered Patent Attorney who leads Lewis Silkin's Intellectual Property Legal Practice Group. He primarily handles Mechanical, Electrical and Software patents and European oppositions and infringement opinion work. Thomas has an Honours degree in Biomaterials and a Masters degree in Materials Science and Engineering. He also has a strong background in electronics and processing, having started his career at a firm Patent Attorneys in Japan handling patent applications for the consumer electronics industry. He particularly enjoys helping businesses use patents to capitalize on their existing expertise to open new markets and collaborate with new partners.

## Panel: Two new technology licensing challenges - The Metaverse and NFTs



**Patrick Cantrill – General Counsel, Getech Group Plc (Moderator)**

See Page 2 for bio.



**Richard Danks - IP Legal Counsel, NatWest Group**

Richard Danks is Legal Counsel in the Outsourcing, Technology & IP legal team at NatWest Group, advising on a wide range of contentious and non-contentious intellectual property issues, including in relation to the Royal Bank of Scotland, NatWest, Coutts and Ulster Bank brands. Richard joined the team in 2020, having previously been an associate in the Intellectual Property and Technology team at Dentons.



**Tom Lingard - Partner, Stevens & Bolton LLP**

Tom is a partner and Head of Intellectual Property at leading independent UK firm Stevens & Bolton LLP.

He is recognised as a trade mark “Star” by Managing Intellectual Property magazine and a leading practitioner by World Trademark Review, Chambers UK and the Legal 500.

Tom helps clients protect, exploit and create value from their intellectual property; advising on IP strategy, portfolio management, brand protection, licensing, collaborations and joint ventures, acquisitions and disposals of all sizes. A qualified solicitor advocate, he has been involved in several landmark IP cases, and brings and defends oppositions and infringement actions on behalf of clients at all levels of the UK courts and internationally.

Recent examples of his work include advising a Premier League football club in all brand-protection matters, including its online takedown programme; and one of the UK’s largest soft drinks manufacturers on the implications of the UK’s post-Brexit trade mark exhaustion regime.

He writes and is quoted on IP and brands for many legal and industry publications, has written columns for the Times newspaper and also appeared on Channel 4.

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